



Financing a Better Future

Yako Bank (U) Limited was incorporated in the Republic of Uganda in 2010 and licensed as a Credit Institution by the Bank of Uganda in 2020. In September 2015, Yako got its license to operate as a deposit-taking institution and started operations under Yako Microfinance (U) Limited. It upgraded to a Credit Institution in 2020 and was licensed to operate as Yako Bank (U) Limited. Different shareholders own Yako Bank which has been licensed by the Bank of Uganda to provide savings and lending products to different clients.

To meet the needs of its growing customer base, the Bank is seeking to recruit a dynamic, self-motivated, result-oriented professional to fill the following position;

Treasury Officer.

This position reports directly to the Finance Manager and will be based at Head Office.

Role of the Job.

To manage the bank's foreign exchange position and invest excess funds in the money market to make profits while maintaining the required liquidity

Key Result Areas.

- Maintain and update investment schedule
- Carry market research to determine market trends
- Monitoring cash and bank balances to ensure sound liquidity Management.
- Negotiate for competitive prices for both assets and liabilities to achieve a stable net income.
- Ensure compliance with cash management procedures.
- Maintain good relationships with customers and other stakeholders.
- Prepare and submit daily, weekly, and monthly reports to ensure compliance.
- Undertake foreign exchange trading for both wholesale and retail clients.
- Design and Implement sales plans to attract more customers. This includes working with Branches to identify potential clients and engage in business networking.
- Manage a track record of foreign exchange customers and transactions for continuous engagement.

- Work with the Treasury dealer to manage the foreign exchange trading functions in order to meet the bank`s goals financially.

Sales Strategy:

- Develop and implement sales strategies to achieve fixed-income sales targets.
 - Identify opportunities for cross-selling and upselling fixed-income products.
- Market Analysis:
- Monitor financial markets, economic indicators, and interest rate movements.
 - Analyze market conditions to provide timely and relevant advice to clients.

Risk Management:

- Assess and manage risks associated with fixed-income transactions.
- Implement risk mitigation strategies as needed.

Reporting:

- Generate regular reports on fixed-income sales performance.
- Provide updates to management on market developments and client interactions.

Customer Service:

- Address client inquiries and concerns promptly and professionally.
- Ensure a high level of customer satisfaction through effective communication.

Collaboration:

- Collaborate with internal teams, including research, trading, and compliance.
- Work closely with colleagues to achieve overall treasury and bank objectives.

Required Competencies.

- Bachelor`s degree in Finance, Economics, Business Administration a business-related field from a recognized University. Professional certifications such as ACI will be an added advantage.
- At least a distinction in Math and English – O`level
- At least two years experience in a financial institution within the treasury department.
- Any professional qualification will be an added advantage
- Demonstrate sales & customer relationship management skills and experience.
- Excellent networking skills and a sound knowledge of the banking environment.
- Demonstrates ability to gather, analyze, and internalize information in order to offer solutions to customer needs.
- Demonstrates business acumen-the ability to make good judgments and quick decisions in order to maximize forex revenues.
- Strong analytical skills
- Good working knowledge of computers.

KEY COMPETENCY REQUIREMENTS

- Initiative & Decisiveness
- Innovation & Value Addition
- Drive for Results
- Relationship Building
- Communication & Influencing for Impact
- Thought Leadership
- Learning & Resourcefulness

Applications:

Suitably qualified candidates should address their application to the Human Resource & Administration Manager, Yako Bank, Forest Mall Lugogo, Kampala, Uganda, and email it to hr@yakobank.com as well as photocopies of academic testimonials, and a CV. The CV should include telephone contacts and email addresses of three referees, one of who should be the most recent employer.

The closing date for submission of the applications is **7th February 2025**. *Only shortlisted candidates will be contacted.*

Please note that in line with the bank's procedures, no job offers are made online.